NEWS RELEASE

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HALF-YEAR RESULTS

"Benefitting from cost synergies and growth opportunities"

Altrad Group, a global leader in industrial maintenance services across multiple sectors, is pleased to provide the following corporate and operational update for the half-year period ended 28 February 2019.

HIGHLIGHTS

- All financial KPIs ahead of management expectation YTD
- Revenue for the period of €1,481m (2018: €1,678m)
- Strong profitability with EBITDA for the period of €196m
- EBITDA margin for the period of 13.2% (2018: 12%)
- Order book of €2.5 billion at period end (31 August 2018: €2.3 billion)
- Significant contract wins with ADNOC, EDF, Total and SOCAR
- In the United Kingdom, Cape rebranding into Altrad Services UK largely completed

Commenting on the Results, CEO Louis Huetz said:

"The Group has continued to perform ahead of expectation following our record full year results last year. Importantly, we have successfully replenished the order book with multi-year maintenance contracts, offsetting the previously flagged decrease in activity volumes as we completed a number of world-class LNG Projects in Australia. Excluding the anticipated wind-down of activity in Australia, the Group outperformed the Half-Year budget forecast with strong performance across the wider international footprint.

I am confident that Altrad's 2020 multi-year strategic plan will allow the Group to leverage the strong platform assembled through acquisition in recent years to deliver long-term sustainable organic growth. Implementation of this strategy will help strengthen our offering in target markets and consolidate our status as an undisputed world leader in the provision of our services to blue-chip customers across our sectors of focus. Based on our stable and balanced business model, healthy balance sheet, strong free cash flow generation, growing order book and macro drivers in our core markets; we are confident in our near-term outlook and beyond."

OVERVIEW

Altrad has delivered a strong operational and financial performance in the first six months of the fiscal year and has continued to focus on integration; and in doing so, the Group has demonstrated the benefits of its strategy to expand by acquisition in recent years.

Between 2015 and 2018, the Altrad Group has quadrupled its size, following the takeover of three leading European industrial services companies: the Dutch firm Hertel, the French group Prezioso Linjebygg, and finally the British company Cape plc. The integration of these three major players has been a tremendous success, delivering good operational performance and, increasingly, the operating synergies and cost optimisations that underpinned the rationale for such transformative acquisitions.

Altrad today achieves a balanced sales mix between Oil and Gas, Power, Process Industries and Construction. This balance provides insulation from the cyclical nature of sectors and exposes the Group to a number of sectors underpinned by compelling macro drivers.

With a strong focus on the Energy sector, it was pleasing to see commodity prices stabilise through the period and Altrad's primary focus on offering extensive maintenance services to existing facilities in the Energy sector provides further visibility and resilience.

During the period, Altrad maintained a similar balance to the previous year in terms of 82% of group sales being generated from Services, with the remaining 18% coming from Equipment, a business that continues to perform strongly, buoyed by a recovery in the construction market, especially in Continental Europe.

FINANCIALS

Revenue generation for the period was strong and ahead of expectation at € 1,481m, buoyed by a number of key contract wins and renewals replacing revenue from the recently completed LNG projects in Australia.

EBITDA for the period, reflecting strong profitability, remains solid at €196m and 3.0% ahead of budget.

Order book has steadily grown through the period standing at €2,514m at end February 2019. This represents more than 11 months of activity.

The company remains on a sound financial footing with net debt/EBITDA ratio of 2.12x at the end of February 2019, compared with 2.53x at the end of February 2018.

BUSINESS DEVELOPMENT

As part of Altrad's 2020 Strategic plan, the roll out of the Business Development function at Group level commenced in January 2019. The establishment of this dedicated function aims to accelerate the growth of the Group through the pillars of CSR, operational excellence, investment and innovation, whilst keeping an agile and responsive business.

During the period, Altrad was awarded some significant contract wins, particularly with ADNOC, BP, EDF, Total and Woodside in the Energy Sector, and with BHP in the mining sector.

OUTLOOK

The Group maintains a healthy financial position and is well placed to deliver near-medium term growth by leveraging cost synergies and operating efficiencies enabled by the acquisitive growth of recent years. The Group's growing order book provides strong visibility and coverage on the Full-Year Budget and beyond. The Group is confident in its ability to grow the order book based on an active bidding pipeline and existing maintenance contracts nearing renewal. Longer-term, the Group remains well placed to benefit from opportunities through its exposure to diverse geographies, sectors and markets.

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ABOUT ALTRAD GROUP

Altrad is a global leader in the provision of industrial services, generating high added value solutions principally for the Oil & Gas, Energy, Power Generation, Process, Environment and Construction sectors. The group is also a recognised leader in the manufacturing of equipment dedicated to the Construction and Building market. Altrad's multidisciplinary services range from engineering and technical services to maintenance, access solutions and specialised services for industry leaders. The Group, headquartered in France, employs around 42,000 people and owns established international brands including Cape, Hertel and Prezioso Linjebygg, all now entirely integrated.