



SERVICES

SMART SERVICES, ALTRAD SERVICES



# WHO WE ARE

## GROUP PROFILE

Altrad is a global leader in the provision of industrial services, generating high added value solutions principally for the Oil & Gas, Energy, Power Generation, Process, Environment and Construction sectors.

The group is also a recognised leader in the manufacturing of equipment dedicated to the Construction and Building market.

## KEY FIGURES

**1985**  
founding date

**42 000**  
employees

**€ 3 400 m**  
total revenue

**+ 50** countries

**+ 120**  
subsidiaries





Conviviality

COURAGE

RESPECT

HUMILITY

solidarity



OUR VALUES

*"In defining and choosing the values that it proposes to embody and defend, a group puts forward the responsibility to which each of its members engages, both for themselves and above all in relation to others"*

Mohed Altrad  
Founder & President

## OUR STRENGTHS

### **Altrad, the solutions provider that optimises the life cycle of your assets**

- We deliver services throughout the lifecycle of our clients' assets
- We offer a wide range of cost-driven integrated solutions
- Our major competitive advantage is our people, passionate and committed to excellence
- For us, safety is more than a priority; it is our culture, a fundamental issue, at every stage
- We deliver on a global basis, especially in Continental Europe, the UK and the North Sea, the Pacific, the Middle East and Caspian area, Asia and Africa, where we hold leading positions
- Through sustainability and performance focus, we aim at serving our clients on a long-term basis.

Understanding your challenges  
and meeting your needs:  
it's what we do best

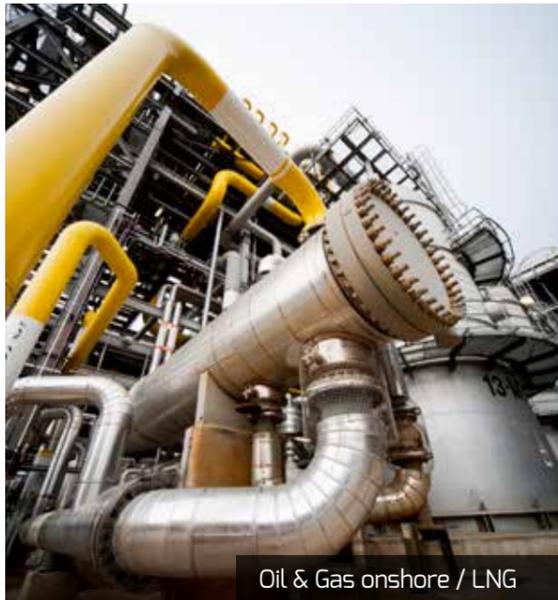


## OUR HERITAGE

Altrad is organised around multidisciplinary teams with an unprecedented diversity of expertise. This offer, the very first of its kind available in the industrial market, is adapted to the specific needs of each customer. This high added value and wealth creation approach is the result of several unique stories that made Altrad a world leader in the provision of industrial services.

Between 2015 and 2017, Altrad has acquired major companies with established international brands, including Hertel, Prezioso Linjebygg and Cape. These three major integrations complete the already significant list of Altrad companies which specialise in the provision of industrial services.





Oil & Gas onshore / LNG



Oil & Gas offshore / FLNG



Nuclear / Power generation



Refining, chemicals & petrochemicals



Process industry



Construction



Naval and shipbuilding



Renewable Energy



Infrastructure

# OUR CLIENTS & MARKETS

Altrad operates industrial facilities and delivers innovative solutions to a diverse range of customers, all over the world, in various sectors.

- Oil & Gas offshore / FLNG
- Oil & Gas onshore / LNG
- Refining, chemicals & petrochemicals
- Process industry
- Nuclear / Power generation
- Renewable Energy
- Construction
- Infrastructure
- Naval and shipbuilding

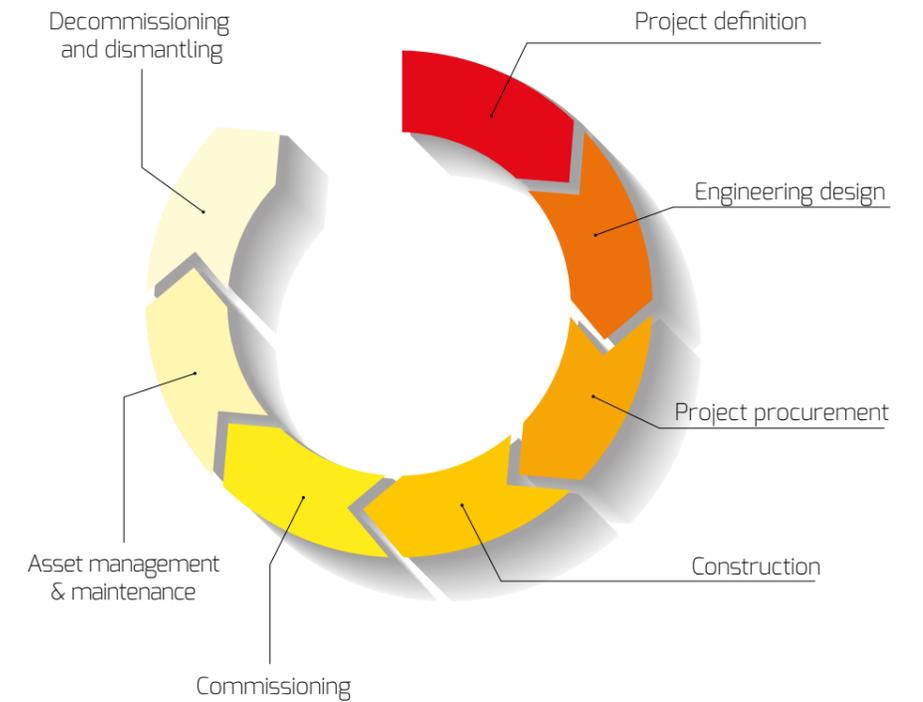


# WHAT WE DO

## OUR APPROACH

**We help our clients to optimise profitability of their industrial assets**

Through the entire asset lifecycle, from the build phase, all the way to extension of life and decommissioning projects, Altrad delivers innovative solutions and ensures that its clients' facilities are safe, reliable and efficient.



## CLIENTS BENEFITS



### **COST EFFICIENCY**

Through the provision of services during the life cycle of the asset and the creation of quality-based solutions, we ensure our clients significantly reduce maintenance costs.



### **IMPROVED SAFETY PERFORMANCE**

Through our complementary services, we ensure leading safety performance, protection of the environment, always in a sustainable and demonstrable way.



### **INCREASED PRODUCTION AVAILABILITY**

We ensure our clients improve the return on their operating assets by reducing downtime and by minimising risks associated with potential loss of production.



### **FOCUS ON CORE ACTIVITIES**

As a strategic partner, through anticipation and planned activities, we help our clients maintain a strong focus on operational performance, with more time devoted to their core activities.



World leader  
in the provision  
of industrial services



## EXPERTISE & SOLUTIONS

Altrad's multidisciplinary services range from engineering and technical services to maintenance, access solutions and specialised services for industry leaders.

### MAINTENANCE ENGINEERING

- Maintenance analysis
- Maintenance management
- Inspection and corrosion management services
- Materials technology

### ACCESS

- Scaffolding
- Mobile access platforms
- Netting and decking
- Rope Access Techniques

### INSPECTION

- Non-Destructive Testing (NDT)
- Concrete inspection (and rehabilitation)
- Splash zone inspection
- Remote cleaning and inspection of process vessels
- Dropped Objects Prevention Scheme (DROPS)
- Inspection and certification of lifting equipment
- Drill pipe and tubular inspection
- Class surveys
- Technical Insulation Performance assessment (TIPCHECK by EiiF) (= Thermography)
- Drain & HD CCTV surveys

### INSULATION

- Hot thermal insulation
- Cryogenic insulation
- Soundproofing
- Pre-insulation
- Prefabrication workshops
- Confined areas and environmental conditioning
- CUI (Corrosion Under Insulation)
- Marine industry interior outfitting
- Tracing



## EXPERTISE & SOLUTIONS

### **SURFACE TREATMENT**

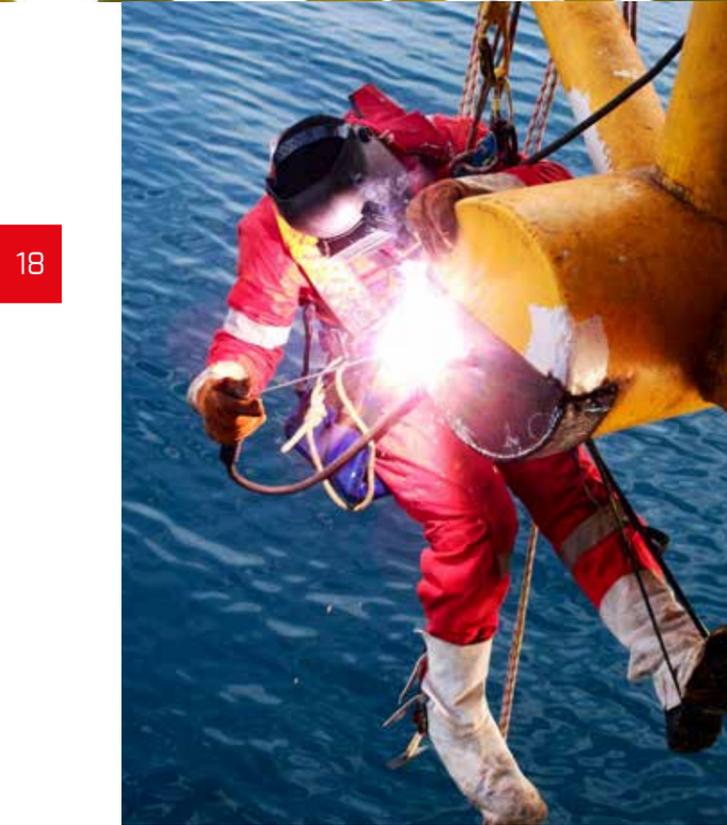
- Traditional abrasive techniques
- Ultra-High Pressure (U.H.P.) water jetting
- Permanent surface treatment workshop
- Localised induction heating
- Anticorrosion coating
- Concrete coating
- Thermal spray coating
- Concrete impermeability
- Applications for the built environment
- Special tank lining
- Composite repair systems
- TAIDIT® (heat exchangers cleaning solution)
- Pollution removal (asbestos)
- Chemical cleaning
- Vacuum systems

### **PASSIVE FIRE PROTECTION**

- Intumescent coatings
- Fire stop joints
- Fire-resistant solutions
- Refractory linings
- Wrapping

### **MECHANICAL WORKS & PROJECTS**

- Mechanical maintenance
- Piping prefabrication
- Module fabrication
- Piping & mechanical works
- Piping Integrity
- Splash zone operations
- Lifting and rigging
- Maintenance and repair of risers, caissons and submerged structures
- Repair of risers and jacket structures with Cofferdam
- Crane replacement and modification
- Cutting and removal
- Flare tip replacement and flare modifications
- Jacket structure reinforcement
- FPSO swivel replacement and repair
- Hotwork habitats (ATEX certified)
- Heat exchangers in-depth management
- Specialist bolting and flange management
- Storage tanks services



## WHAT WE BELIEVE IN

### “ACTING RESPONSIBLY MAKES SENSE FOR BUSINESS AND FOR PEOPLE”

The ALTRAD group has always been driven by the values of professionalism, but it is also resolutely humanist and respectful of ethics and the safety of its staff. The group has developed a profound culture of accountability.

More concretely, to ensure and enhance the company's sustainability and competitiveness, we are committed to creating a balance between economic performance, development and fulfilment of people, respect for the environment and social and civic commitment.



## COMMITMENT TO HEALTH & SAFETY

At Altrad, 'Health and Safety' is more than just a priority. It is a value that is not open for discussion: for that reason, safety underpins every decision we make and every action we take.

### OUR SAFETY GOLDEN RULES

Our safety Golden Rules are part of a continuous programme to embed safety within our culture. They embody our commitment: thus, with our employees and partners, we strive to achieve the very highest safety standards, whatever the situation.



1. RISK CONTROL



2. SIMULTANEOUS OPERATIONS



3. STOP WORK AUTHORITY



4. EQUIPMENT & MACHINERY



5. WORKING AT HEIGHT



6. TRAFFIC



7. HOUSEKEEPING



8. SAFE WORK ENVIRONMENT



9. PROTECTIVE EQUIPMENT



Enhancing  
the future

### “LOCAL CONTENT” AS SECOND NATURE

In the countries where we operate, one of our main ambitions is to make a positive contribution to local communities.

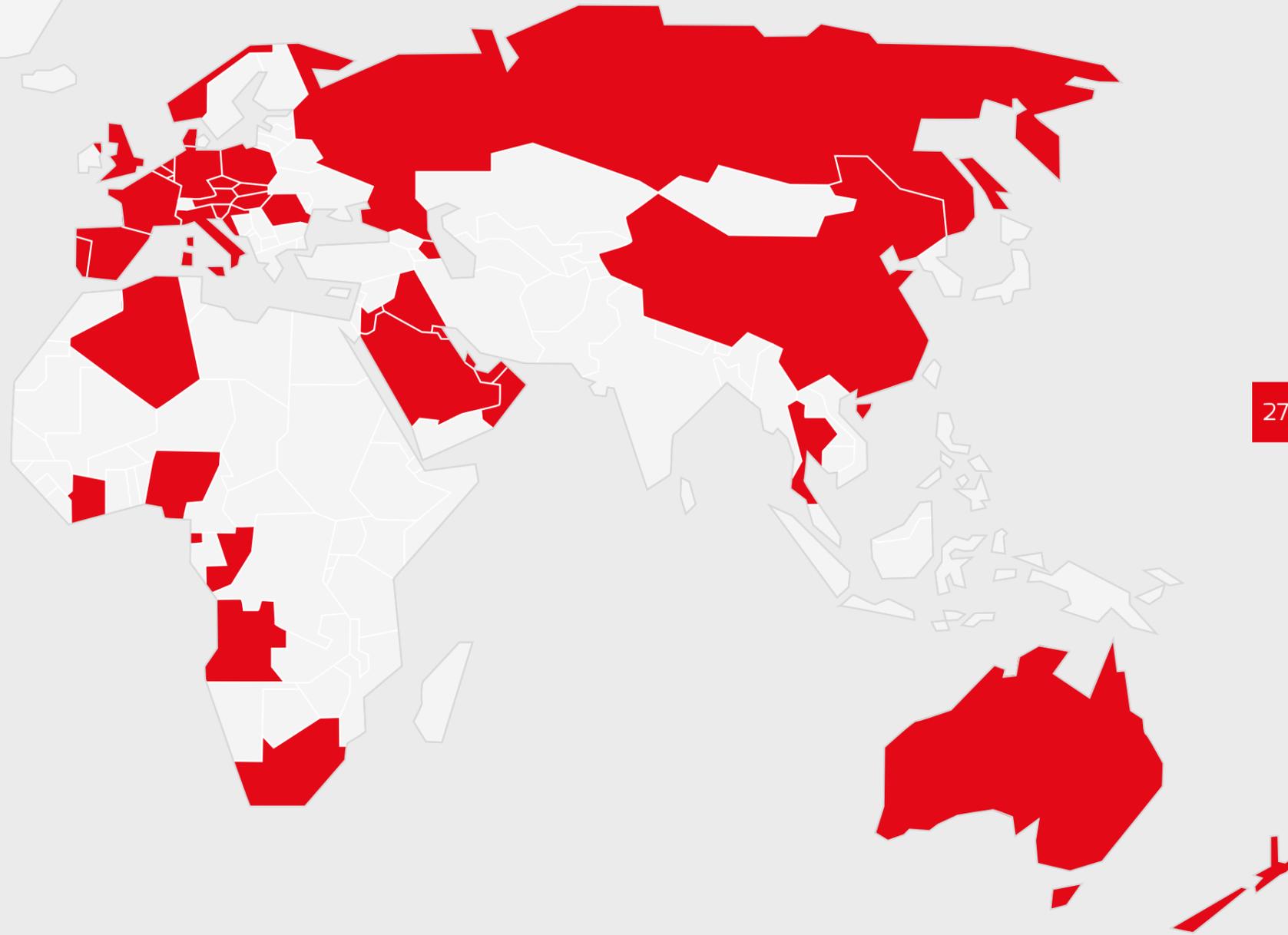
Whether it concerns our historical geographical bases or emerging territories (where a significant part of our activities is carried out), the Altrad Group is always committed to promoting local employees through tangible actions, which rely upon three fundamental principles:

- Transfer of know-how to local personnel,
- Skills training programmes,
- Creating the appropriate conditions to promote the emergence of local talents.

We are proud to be part of this socially responsible process that values training, education and skills development.

# A STRONG INTERNATIONAL PRESENCE

- |                   |                      |
|-------------------|----------------------|
| Algeria           | Morocco              |
| Angola            | Namibia              |
| Australia         | Netherlands          |
| Austria           | Nigeria              |
| Azerbaijan        | Norway               |
| Bahrain           | Oman                 |
| Belgium           | Philippines          |
| China             | Poland               |
| Croatia           | Portugal             |
| Equatorial Guinea | Qatar                |
| France            | Republic of Congo    |
| Germany           | Romania              |
| Ghana             | Russia               |
| Hong Kong         | Saudi Arabia         |
| Hungary           | Singapore            |
| Indonesia         | Slovenia             |
| Iraq              | South Africa         |
| Ireland           | Spain                |
| Italy             | Thailand             |
| Ivory Coast       | Tunisia              |
| Jordan            | United Kingdom       |
| Kuwait            | United Arab Emirates |
| Malaysia          |                      |





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